GE Healthcare						
Contact:						
Name:	Jolene Kocher					
Phone:	412-812-4322					
email:	jolene.kocher@virtualofficeware.net					
# of years in business: current brand	20+					
Product	GE Centricity EMR					
Version (2007 CCHIT minimum)	Centricity EMR version 5.6 and CPS					
Business Model	Client Server & Application Service Provider (ASP)					
Average time of implementation	5 months					
System Features (all electronic)						
Order Entry (lab/radiology)	Yes					
e-Prescribing	Yes					
System Reporting on Pt Data	Yes					
Results Reporting from lab/rad	Yes					
Patient Portal	Yes					
PRICING						
Client Server	\$7,180 per provider - 7 or less docs (regular \$8,975 per provider), includes PM					
ASP	\$18,000/practice (incl 3 users) 1x fee, \$1,000 for each additional user					
EHR Template Customization	C/S: Included in implementation; ASP \$115/hr					
Licensing (per MD, DO, NP, PA)	All providers licensing costs are equal					
Renewal required?	No					
Frequency?	N/A					
# of staff included	C/S: N/A; ASP 3					
Training	Included in implementation					
Trainer	Included in implementation, travel & living expenses separate					
Implementation	C/S: \$23,000; ASP: included in above					
Practice Management Interface	\$5,000					
e-Prescribing Interface Setup	\$800 (1x set-up fee)					
e-Prescribing Ongoing	\$30/month/provider					
Lab Interface Setup	\$5,000 (only applies if using a different PM system)					
Lab Ongoing	\$45/month/lab interface					
Radiology Interface Setup	\$5,000/interface, 1x fee					
Radiology Ongoing	\$45/month/interface					
Support	C/S: \$1,872/year/practice; ASP: \$1,519/month/practice + \$100 per user over 3					
Frequency?	Annually					
Support provided via:	Phone / email / onsite					
Maintenance	C/S: \$300/month/practice; ASP: included in support fee					
Upgrades	Included in support fee					
Training for upgrades?	Yes, if requested					
Hardware & Peripherals						
Server	C/S: \$6,650; ASP: N/A					
Workstation	\$1,000					
Monitor	Included w/ workstation					
Demographics Conversion	\$2,000					
Other 3rd party products	N/A					

List any and all other costs associated for your product:

NO ADDITIONAL ASSOCIATED COSTS PROVIDED BY VENDOR.

List any	y other uni	ique feature	s for your	product:

- 1 Centricity Practice Solution Software SPE (Base User) Includes PM/ EMR / Docutrak / CCC Form / AEG
- 2 Centricity Practice Solution Software SPE (Additional User) Includes PM/ EMR / Docutrak / CCC Form / AEG
- 3 ASP Concurrent Network Users License (s)
- 1 Remote Scanning Software for ASP (Insurance Cards or High Speed Scanning) per Scanning User
- 1 ASP FaxCom Small Business Edition (Inbound / Outbound Faxing)
- Price per Page of Faxing Outbound and Inbound (\$0.10)
- 1 Interface Capability Setup (Set up per Database)
- 1 Visual Form Editor w/o annual subscription User (s)
- 1 PMIS One Page Custom Superbill
- 1 PMIS One Page Custom Patient Profile (registration form)
- 1 VOW EMR Base Training Package
- 1 Centricity Practice Management training, 9 sessions.
- 1 PMIS Complete On-site Training
- Medical Quality Improvement Consortium (MQIC) program